### IRMM

INTERNATIONAL REVIEW OF MANAGEMENT AND MARKETING

EJ EconJourna

### International Review of Management and Marketing

ISSN: 2146-4405

available at http://www.econjournals.com

International Review of Management and Marketing, 2017, 7(2), 293-299.



## **Does Attending a Public or Private University Make a Difference for Students in Colombia?**

#### Edgardo Cayon<sup>1\*</sup>, Juan Santiago Correa<sup>2</sup>, Julio Sarmiento-Sabogal<sup>3</sup>

<sup>1</sup>CESA Business School, Bogota, Colombia, <sup>2</sup>CESA Business School, Bogota, Colombia, <sup>3</sup>Department of Management, Pontificia Universidad Javeriana, Bogota, Colombia. \*Email: ecayon@cesa.edu.co

#### ABSTRACT

In this paper, we explore the difference in quality between public and private higher education institutions (HEIs) in Colombia. We test whether the differences in the national exam that measures student performance (Saber Pro) between public and private institutions is statistically significant by employing a propensity matching score approach based on common financial characteristics to avoid issues of selection bias. The results indicate that the difference in student performance between public and private institutions is positive and statistically significant. There is evidence that students in private HEIs perform better in most areas of the Saber Pro than their public counterparts. This performance difference can be attributed to the substantial differences in the patterns of teaching expenditures and income per student between public and private HEIs. The results are robust, since we controlled for statistical differences between private and public universities in terms of growth of revenue, number of undergraduates, number of full-time professors, and income per student by using propensity matching estimators for counterfactual samples.

Keywords: Education in Developing Economies, Higher Education Indicators, Public versus Private Universities, Student Performance JEL Classification: I2

#### **1. INTRODUCTION**

During the 1960s and 1970s, the traditional model of Latin American public higher education institutions (HEIs) was primarily centered on the pillars of autonomy from government control and the role of the HEI as a political agent in societal change. However, during the following decades, this model was abandoned mainly due to the deterioration in quality and a lack of governance in public HEIs (Bernasconi, 2008). These governability problems and the perceived sensation of chaos among public HEIs helped indirectly to increase student enrollment in private sector HEIs in the region. In the specific case of Colombia, in the national higher education system, private HEIs are responsible for mass enrollment, and access to public universities is restricted for the majority of the student population (Geiger, 1988). Students who enroll in public universities tend to have better academic records, and students who are excluded generated the excess demand that fueled the growth of private HEIs. However, in the last two decades, private and public universities in Latin America (and Colombia is not an exception) have migrated to the U.S. research HEI model (Bernasconi, 2008), in which quality is measured in terms of output, such as scientific impact, student performance and graduate employability, among other indicators. The quantitative indicators generated by these quality measures are used by regulatory government agencies to assign financial resources to public and private HEIs (Breneman, 1993; Williams et al., 2013).

The method proposed for analyzing a national higher education system that has a mix of public and private universities such as Colombia should focus on the following: (1) The differences between public and private universities that comprise the system, (2) the consequences of these differences, and (3) how the consequences of the differences can be encompassed in public policy to enhance the impact of higher education as a whole (Geiger, 1988). In Colombia, as of 2013, approximately 1,511,000 students were enrolled in 145 HEIs. Public universities accounted for approximately 40% of the total student enrollment and 45% of the total operating income. Of the 41 public universities in Colombia, four receive 45% of the public operating income but only account for only 20% of the total public student enrollment. In addition, the four biggest public universities receive 60% of the total public financing. The four biggest private universities receive 22% of the private operating income and are responsible for 12% of the private student enrollment. Most private university income is derived from tuition (Nota, 2015). This trend is similar to that in other countries in Latin America where 65 public universities account for half of the student enrollment. Public HEIs usually rank better in terms of research output and postgraduate teaching than their private counterparts (Arocena and Sutz 2005).

One of the characteristics of the Colombian public system is its selectivity in terms of student enrollment, which leaves a huge gap between supply and demand for higher education. During the 1990s and 2000s, student enrollment around the world increased dramatically. In Colombia, tertiary enrollment increased 195% from 1999 to 2013 (UNESCO, 2015). In Colombia, the gap between excess demand and lack of supply was covered by private universities that have different levels of quality. One central criticism regarding the growth of private HEIs, similar to their counterparts in other countries, is that much of the growth was achieved by offering programs of dubious quality usually targeted to the low-income population (Cellini, 2012).

The consequences of the involvement of the private sector versus the public sector is widely discussed in the higher education literature. Those who object to the massification of higher education by the private sector usually argue that by treating higher education as a commodity the general welfare of society is put at risk because of the negative impact that market forces have on the quality of the education imparted due to profit-seeking activities. However, critics of public universities often argue that public HEIs are not truly public because they fail to fulfill the mission of providing a "public good" in the pure sense of the word due to selective student enrollment. Therefore, if higher education is a public good, then all members of society should have access to higher education independent of their academic credentials. As this is not the case in Colombia as in other countries of the world, private universities play an important societal role by fulfilling the excess demand that public universities are unable to fulfill (Arocena and Sutz 2005; Gomes et al., 2012; Longden and Bélanger 2013; Torres and Daniel 2002).

However, some private institutions have become world class. Many scholars agree on a hybrid system in which a national system benefits from having public and private HEIs. The most compelling argument in favor of the "third way" is that for national governments find it easier to regulate HEIs than to directly manage them. Therefore, in the hybrid system governments are responsible for enacting regulation that enhances the quality of HEIs through various measures of standardized student performance (Patrick and Stanley 1998; Jamil, 2007; Altbach and Salmi 2011). Because national governments are still a major source of direct and indirect financing for public and private HEIs, enforcing regulation is relatively easy. If HEIs want to have access to these resources, the HEIs have to comply with government requirements for quality or performance (Alexander, 2000). In Colombia, one direct output of teaching quality is the national exam that measures student performance, the Saber Pro, a mandatory prerequisite for graduation in any discipline. The exam measures general competencies, as well as specific competencies based on the student's major. This study focuses on the five general competencies common to all programs: Critical reading, civic competencies, quantitative reasoning, English as a foreign language, and written communication. The only other country that has a similar exam is Brazil, and as in Brazil, the regulatory authorities in Colombia use the exam as a measure for ranking HEIs in terms of quality (ICFES, 2009; Pedrosa et al., 2013).

Therefore, the main objective of this paper is to investigate whether the differences between public and private HEIs in selected determinants of student performance are statistically significant when controlling for similar financial characteristics to account for confounding effects between public and private institutions in terms of financial strength. The remainder of the paper is organized as follows: In Section II, we describe the data used, in Section III, we explain the method, in Section IV, we present the results, and in Section V, we conclude.

#### **2. DATA**

For this study, we merged three datasets. The first dataset is the Colombian grand report of HEIs 2013 (the first of its kind available to the public), which was launched by a local economics magazine called Nota. The report provides financial information for the 2013 fiscal year for 95 private and 50 public HEIs. The report provides detailed information about the revenue, operating expenses, earnings before interest expenses, net income, assets, equity, liabilities, number of students, and number of academic personnel and their type of contract (full-time, part-time, or adjunct lecturer). The report included other operational financial indicators, such as teacher expense per student, assets per student, operating expenses per student, and tuition payments per student (Nota, 2015). The second dataset consists of the 2012 and 2013 results for the Saber Pro. This dataset contains information on the Saber Pro results for all 205 public and private HEIs that grant undergraduate degrees. The dataset contains categorized information about the average results per program and the number of students who took the test in a particular year and reports the results for the five competencies. In addition, all HEIs are ranked in quantiles in order to compare different populations; 5 is the highest score and 1 is the lowest for critical reading, civic competencies, and quantitative reasoning. In English, proficiency is ranked in terms of letters, with A – The lowest level and B+ the highest<sup>1</sup>. Finally, written communication is ranked at eight levels, with N1 the lowest and N8 the highest (ICFES, 2013).

To merge the two datasets and obtain comparable measures, we averaged all the scores in all the programs for each HEI. In addition, to control for different population sizes, we estimated the quantiles, proficiency in English, and the written communication levels in percentages. The third dataset is the historical student

<sup>1</sup> Colombia uses the common European framework or references of languages.

dropout rate reported by all HEIs from 2000 to 2014. This information was obtained from the National System for the Prevention of Desertion in Higher Education (SPADIES) provided by the Ministry of Education (MEN, 2015). After we merged the three databases, the final database consisted of 123 institutions (82 private HEIs and 41 public HEIs), and of these institutions, 28 have high quality accreditations, and 95 are non-accredited. Table 1 presents the descriptive statistics of the final sample.

#### **3. MODEL AND VARIABLES**

To estimate the impact of financial characteristics on the Saber Pro exam results, we ran the following least squares regression with the natural logarithms of the dependent and explanatory variables with Newey-West corrected errors:

$$\ln SP2013_{t} = \alpha_{t} + \beta_{1} \ln E_{t} + \beta_{2} \ln L_{t} + \beta_{3} \ln OTI_{t}$$
$$+\beta_{4} \ln T_{t} + \beta_{5} \ln AR_{t} + \beta_{6} \ln TE_{t} + \beta_{7} \ln AE_{t}$$
$$+\beta_{8} \ln NI_{t} + \varepsilon_{t}$$
(1)

Where *t* represents time, *SP2013*, is the score for the 2013 Saber Pro exam for each HEI,  $E_t$  is the amount of equity reported in the balance sheet for each HEI in the sample,  $L_t$  is the liability reported in the balance sheet for each HEI,  $OTI_t$  is the revenue for each HEI that comes from sources other than tuition, public transfers, or academic rights at time *t*,  $T_t$  is the revenue for each HEI that comes from tuition,  $AR_t$  is the revenue for each HEI that comes from academic fees other than tuition,  $TE_t$  is the operating expenses for each HEI related to expenses for academic personnel,  $AE_t$  is the operating expenses for each HEI related to administrative expenses, and  $NI_t$  is the reported net income for each HEI.

Table 1: Descriptive statistics of	of selected Colombian	HEI indicators	for 2013
------------------------------------	-----------------------	----------------	----------

Descriptive	Revenue	Tuition	Academic	Operating	Administrative	Teaching	Net income
statistics			rights	expenses	expenses	expenses	
Mean	83,616.07	42,091.06	3,065.49	75,875.76	29,134.76	37,174.39	7,342.81
Median	42,038.00	21,479.50	1,712.00	36,932.50	14,424.00	19,881.00	3,293.50
Maximum	1,188,639.00	385,839.00	22,077.00	1,114,074.00	426,831.00	240,897.00	94,303.00
Minimum	628.00	749.00	2.00	24.00	54.00	205.00	15,384.00
SD	129,491.59	57,183.67	3,657.98	122,704.58	49,518.68	46,485.37	13,121.34
Skewness	5.34	3.40	2.42	5.26	5.25	2.41	3.38
Kurtosis	40.86	17.84	10.18	39.81	37.89	9.36	18.46
Observations	145	142	127	144	143	140	144
Descriptive	Assets	Current	Equity	Liabilities	Current	Full-time	Number of
statistics		assets			liabilities	professors	adjunct lecturers
Mean	213,617.00	56,364.14	163,385.30	44,964.72	24,065.28	264.00	434.99
Median	93,492.50	26,921.50	58,911.00	16,306.50	12,470.00	159.00	313.00
Maximum	3,515,611.00	650,328.00	3,420,434.00	582,046.00	220,705.00	2,244.00	4,202.00
Minimum	476.00	13.28	748.00	362.00	6.00	1.00	11.00
SD	402,151.40	97,895.80	359,384.40	84,139.49	34,499.23	327.71	542.40
Skewness	5.03	3.85	6.09	4.42	3.11	3.00	3.96
Kurtosis	36.09	20.52	50.33	25.50	15.38	14.76	24.26
Observations	144	144	144	144	144	129	123
Descriptive	Part-time	Students	<b>Tuition per</b>	Number of	Assets per	Operating	Teaching expense
statistics	professors	per teacher	student	undergraduate	student	expense per	per student
				students		student	
Mean	115.81	16.62	5.27	8,515.67	7.20	8.81	4.55
Median	54.00	14.00	4.47	4,915.00	3.95	6.80	3.40
Maximum	1,358.00	162.00	22.56	56,447.00	130.80	76.44	76.44
Minimum	0.00	1.84	0.55	38.00	0.11	0.70	0.19
SD	175.44	15.64	4.21	9,716.66	13.33	8.25	6.85
Skewness	3.86	6.68	1.44	2.47	6.59	4.62	8.76
Kurtosis	23.89	59.06	5.32	10.65	56.77	34.62	91.43
Observations	118	133	142	135	140	140	135
Descriptive sta	ntistics	Income per	Number of	Score	Score	Public transfers	<b>Dropout rate</b>
		student	campuses	Saber Pro 2012	Saber Pro 2013	(public only)	2013 (%)
Mean		9.39	2.20	10.12	10.10	73,938.13	15
Median		7.52	1.00	10.03	10.05	43,580.50	14
Maximum		60.63	22.00	11.54	11.60	763,527	35
Minimum		1.31	1.00	9.27	9.29	1838	0
SD		7.28	2.98	0.42	0.40	117,963.5	6
Skewness		3.25	4.59	0.88	1.06	4.47	60
Kurtosis		19.90	27.58	3.97	4.74	25.79	4.28
Observations		140	145	129	123	48	125

All financial data in Table 1 are in millions of Colombian pesos (1USD=1,869 on average in 2013). Tuition is the part of the revenue that comes from tuition payments. Academic rights are the part of total revenue that comes from sources such as graduation fees, sport activities fees, etc., Similarly, administrative expenses and teaching expenses are the parts of the operating expenses that correspond to payments to administrative staff and academic personnel. Current assets is the part of the assets that is cash, temporal investments, or can be converted to cash in<1 year, on the other hand, current liabilities is the part of liabilities such as short-term loans and accounts payable that have to be paid in<1 year. Tuition per student is a part of total income per student, and corresponds to the income that comes from tuition payments. SD: Standard deviation, HEI: Higher education institution

#### 4. RESULTS

In Table 2, the statistically significant financial characteristics in relation to the Saber Pro exam are equity and liabilities, and both characteristics have a positive sign. We used financing sources instead of current and fixed assets as a proxy for institutional assets because the data do not discriminate in fixed assets between property, plant, and equipment and intangible assets which can lead to errors in interpretation as the roles of both types of assets are important in universities. Therefore, by focusing on equity and liabilities, we have two proxy variables that represent institutional assets from the perspective of financing. In general, the bigger the Colombian HEIs in terms of assets, the greater the impact on the Saber Pro scores. The only component of revenue that is statistically significant is other revenue; it has a positive sign. In Colombia, other revenue in universities is represented by multiple sources, such as academic consultancy, income from university hospitals, etc., which are related to the engagement of the institution with its different stakeholders. One interpretation is that HEIs with more engagement with multiple stakeholders can attract a better pool of students who, in turn, have better exam performance. The

Table 2: Base regression of common financial
characteristics and their effect on the Colombian national
exams of student performance (Saber Pro)

Financial characteristics	Saber Pro 2013
Equity	0.0091***
	(0.0030)
Liabilities	0.0071*
	(0.0038)
Other revenue	0.0051***
	(0.0018)
Tuition revenue	0.0053
	(0.0047)
Academic fees revenue	-0.0025
	(0.0035)
Teaching expenses	-0.0033
	(0.0051)
Administrative expenses	-0.0084*
	(0.0049)
Net income	-0.0001
	(0.0011)
R-squared	0.2692
Adjusted R-squared	0.2020
Standard error of regression	0.0367
F-statistic	4
Probability (F-statistic)	0.0004

The results obtained by running equation (3) where the natural logarithm of the financial characteristics of equity, liabilities, other revenue, tuition revenue, academic fees revenue, teaching expenses, administrative expenses, and net income of all the Colombian HEIs for 2013 act as explanatory variables for each HEI's results in the national exams of student performance (Saber Pro) in 2013. HEI: Higher education institution. \*\*\*99%, \*90% significance level

only statistically significant expense variable with a negative sign is administrative expenses. Thus, the more an HEI spends on administrative staff, the worse the students' performance on the Saber Pro.

Tables 3 and 4 present the results from running equations 2 to 8. There was a difference between public (treated) and private (non-treated) selected random HEI counterfactuals in Colombia. Table 3 presents the differences between all the components of the Saber Pro 2013 exam. To test for robustness, the differences in the Saber Pro 2012 exam are presented in Table 4 in order to test for consistency.

As shown in Panel A in Tables 3 and 4, students at private institutions performed better on all general areas of the exam in 2012 and 2013. What is even more important is that, on

# Table 3: Significant effect on the difference of selectedindicators between public and private Colombianinstitutions for Saber Pro 2013

Panel A: Saber Pro 2013 - General areas					
Areas	Public (%)	Private (%)	Difference (%)	P value	
Civic	10.02	10.31	-0.29	0.015**	
competencies					
Written	10.09	10.32	-0.23	0.006***	
communication					
English	10.13	10.97	-0.84	0.000***	
Critical	10.20	10.51	-0.32	0.010***	
reasoning					
Quantitative	10.05	10.41	-0.36	0.006***	
reasoning					
Total Saber	10.10	10.51	-0.41	0.002***	
Pro					
Panel B: Saber	Pro 2013 - 0	Quantiles acc	ording to perfor	rmance	
Q1 (lowest)	22.69	14.56	8.14	0.003***	
Q2	19.65	15.81	3.84	0.009***	
Q3	19.80	19.23	0.57	0.381	
Q4	18.99	22.42	-3.43	0.003***	
Q5 (highest)	18.87	27.98	-9.12	0.006***	
Panel C: Saber	Pro 2013 - V	Writing quan	tiles		
N1 (lowest)	39.48	28.41	11.06	0.002***	
N2	20.33	23.41	-3.08	0.004***	
N3	14.24	19.63	-5.39	0.006***	
N4	11.75	10.95	0.80	0.049**	
N5	9.28	11.19	-1.92	0.000***	
N6	3.96	5.16	-1.20	0.011**	
N7	0.94	1.21	-0.28	0.109	
N8 (highest)	0.04	0.03	0.00	0.509	
Panel D: Saber Pro 2013 - English levels					
A (lowest)	27.38	12.94	14.44	0.000***	
A1	33.87	19.55	14.31	0.000***	
A2	16.65	16.21	0.43	0.692	
B+	6.89	23.16	-16.26	0.000***	
B1 (highest)	15.21	28.14	-12.92	0.000***	

The results obtained from running equations 2 to 8. The column difference denotes the average effect on the treated or the difference between public (treated) and private (non-treated) institutions that compose our sample paired by common financial characteristics. Q1 represents the worst performing students in the test as part of the total population that took the test in 2013 and Q5 represents the best performing students. The writing quintiles and the English levels also represent the students as a percentage of the population that took the test with N1 being the lowest and N8 the highest score in writing and A - The lowest performers and B1 the highest performers in English. \*\*\*99%, \*\*95%

average, all private institutions performed in the good range or above (>10.3), whereas the public institutions performed below average (<10.3) for the 2 years observed. This finding is robust because the selection of the private group of counterfactuals is random and based on similar financial characteristics. To control for the size of the population of public and private HEIs who took the exam, we analyzed the performance in quantiles according to the percentage of the population in a specific quantile. In Panel B, in Tables 3 and 4, in 2012 and 2013, 50.09% and 50.4%, respectively, of the private HEI population ranked in the highest quantiles (Q4 and Q5) in contrast to 38.2% and 37.86%, respectively, of the public HEI population. In 2012 and 2013, 43.11% and 42.34%, respectively, of the public HEI population ranked in the lowest quantiles (Q1 and Q2) in contrast to 31.22% and 30.37%, respectively, of the private

Table 4: Significant effect on the difference of selectedindicators between public and private Colombianinstitutions for Saber Pro 2012

Panel A: Saber Pro 2012 - General areas					
Areas	Public (%)	Private (%)	Difference (%)	P value	
Civic	10.10	10.40	-0.03	0.021**	
competencies					
Written	10.25	10.54	-0.28	0.001***	
communication					
English	10.13	11.02	-0.89	0.000***	
Critical	10.08	10.36	-0.28	0.018**	
reasoning					
Quantitative	10.01	10.36	-0.35	0.003***	
reasoning					
Total Saber	10.11	10.53	-0.42	0.001***	
Pro					

Panel B: Saber Pro 2012 - Quantiles according to performance					
Q1 (lowest)	22.44	15.02	7.42	0.007***	
Q2	20.67	16.20	4.47	0.003***	
Q3	18.68	18.69	-0.01	0.988	
Q4	19.88	22.93	-3.05	0.008***	
Q5 (highest)	18.32	27.16	-8.84	0.009***	
Panel C: Saber	Pro 2012 -	Writing quant	iles		
N1 (lowest)	2.55	1.18	1.37	0.001***	
N2	5.36	2.92	2.44	0.000***	
N3	15.18	10.42	4.76	0.000***	
N4	28.45	25.94	2.50	0.039**	
N5	25.04	29.07	-4.03	0.000***	
N6	16.02	20.25	-4.23	0.002***	
N7	6.53	8.48	-1.96	0.037**	
N8 (highest)	0.89	1.74	-0.85	0.004***	
Panel D: Saber Pro 2012 - English levels					
A (lowest)	26.19	12.38	13.81	0.000***	
A1	35.18	20.61	14.57	0.000***	
A2	15.67	14.78	0.89	0.522	
B+	7.18	24.42	-17.24	0.000***	
B1 (highest)	15.78	27.81	-12.03	0.000***	

The results obtained from running equations 2 to 8. The column difference denotes the average effect on the treated or the difference between public (treated) and private (non-treated) institutions that compose our sample paired by common financial characteristics. Q1 represents the worst performing students in the test as part of the total population that took the test in 2012 and Q5 represents the best performing students. The writing quintiles and the English levels also represent the students as a percentage of the population that took the test with N1 being the lowest and N8 the highest score in writing and A - The lowest performers and B1 the highest performers in English. \*\*\*99%, \*\*95%

HEI population. In the writing quantiles results shown in Panel C for 2012 and 2013, there were statistically significant differences in 2013: 24.95% of public institutions were ranked above the N4, N5, and N6 levels (good to very good) in contrast to 27.30% of private institutions. The difference between the type of institution in the highest quantiles (N7 and N8) was statistically insignificant. In 2012, the highest quantiles had statistically significant differences in which 76.93% of the public institution population and 85.48% of the private institution population ranked N4 (good) or above. For English levels (Panel D), in 2012 and 2013, 22.96% and 22.10%, respectively, of the students at public institutions ranked above the B+ (competent) level in contrast to 52.32% and 51.30%, respectively, of the private institution population. The differences between public and private institutions were statistically significant with the exception of the A2 English level in 2012 and 2013 where there was no statistically significant difference between the performances of public and private institutions. Previous studies have shown that socioeconomic status is an important determinant of student performance (Sackett et al., 2009). In Colombia, all citizens are assigned a socioeconomic status by the local governments on a scale from 1 to 6 based on their place of residence where 1 is below the poverty line and 6 is upper middle class and above. These categories are used at the national level, and students at Colombian HEIs are required to report their status when they enroll in a higher education program by bringing supporting documentation such as place of residence. In the sample, the average socioeconomic status score was 2.32 for public universities and 3.1 for private universities, which is considerably higher. Therefore, there is a clear difference in socioeconomic status that can account for the difference in student performance among other factors for Colombian HEIs. To provide a more complete picture of the reasons behind the differences between the performance of public and private institutions, we performed the same matching procedure for other quality indicators based on similar financial characteristics. In Table 5, we present the results of the differences among selected quality indicators.

Table 5 yields some very interesting results about the differences in standard quality indicators of public and private universities. First, the difference between most quality indicators was statistically insignificant with the exception of the following four indicators: Number of part-time professors, tuition per student, teaching expenses per student, and number of campuses. For the other quality indicators shown in Table 5, the difference between private and public institutions was not statistically significant. Certain quality indicators such as revenue growth and number of undergraduates were the same at both types of institutions; thus, one can infer that proportionally to the student population, they receive similar revenues. In addition, the difference between the number of full-time professors and adjunct lecturers was not statistically significant. However, private institutions had a higher number of part-time professors than public institutions (approximately 98 more on average), and the difference was statistically significant. For income per student, there was no statistically significant difference; this

# Table 5: Significant effect on the difference of selected quality indicators between public and private Colombian institutions

Difference in quality indicators-2013					
Indicator	Public	Private	Difference	P value	
Average revenue	11.8%	12.9%	-1.1%	0.468	
growth (2011-13) Number	14441.48	15939.97	-1498.49	0.710	
undergraduates Number full-time	490.52	557.11	-66.59	0.654	
professors Number	103.76	201.32	-97.56	0.065*	
part-time					
professors Number adjunct	663.21	952.86	-289.64	0.990	
lecturers Income per	8.37	9.94	-1.57	0.365	
student Tuition per	1.84	7.97	-6.13	0.000***	
student Operating	8.32	9.57	-1.26	0.365	
expense per					
student Teaching	3.71	5.56	-1.85	0.006***	
expense per					
student Teachers per	13.29	12.75	0.54	0.760	
student Asset per student	7.21	6.04	1.17	0.599	
Number of campuses	2.77	6.40	-3.63	0.029**	

The results obtained from running equations 2 to 8. The column difference denotes the average effect on the treated or the difference between public (treated) and private (non-treated) institutions that compose our sample paired by common financial characteristics. In this table, we present some common measures of quality indicators for the year 2013. Financial indicators such as income per student and assets per student are stated in millions of pesos. \*\*\*99%, \*\*95%, \*90% significance level

result can be explained by government transfers. However, when we analyzed tuition per student, private HEIs commanded a premium of COP 6.13 million (approximate USD 2,000 at the current exchange rate), and the difference is statistically significant. For teaching expenses per student, private HEIs expend on average COP 1.85 million (USD 600) more than public HEIs, and the difference was statistically significant. For the number of campuses, the difference was statistically significant between public and private institutions; on average, private HEIs have more campuses than public HEIs. Finally, when we compared assets per student and teachers per student, which are proxy measures for the physical resources devoted to students, the difference between public and private institutions was not statistically significant.

#### **5. CONCLUSIONS**

By using a propensity-matching estimator approach, we tested for statistically significant differences between public and private HEIs in Colombia. The counterfactuals among private HEIs were randomly selected based on similar financial characteristics to avoid selection bias. The results show that there is a positive statistically significant difference in performance on the national exam that measures student performance (Saber Pro) between students at private and public institutions. The difference can be attributed to other statistically significant differences in quality indicators such as the number of part-time professors, tuition per student, and teaching expense per student. There is evidence that students at private Colombian HEIs perform better in most areas than students at public HEIs do. However, there were no significant differences between private and public universities in the growth of revenue, number of undergraduates, number of full-time professors, and income per student.

In Colombia, to strengthen the quality of the education provided to students at public and private HEIs, these findings can serve as the basis for a more in-depth discussion about how public resources are being distributed. Ultimately, the state is also responsible for ensuring minimum standards of student performance. One way to enforce quality is to ensure measures that link student performance to student funding for private and public HEIs.

#### REFERENCES

- Alexander, F.K. (2000), The changing face of accountability. Journal of Higher Education, 71(4), 411-431.
- Altbach, P.G., Salmi, J. (2011), The Road to Academic Excellence: The Making of World-Class Research Universities. Washington, DC: World Bank Publications.
- Arocena, R., Sutz, J. (2005), Latin American universities: From an original revolution to an uncertain transition. Higher Education, 50(4), 573-592.
- Bernasconi, A. (2008), Is there a Latin American model of the university? Comparative Education Review, 52(1), 27-52.
- Breneman, D.W. (1993), Higher Education: On a Collision Course with New Realities. Washington, DC: Association of Governing Boards.
- Cellini, S.R. (2012), For-profit higher education: An assessment of costs and benefits. National Tax Journal, 65(1), 153-180.
- Geiger, R.L. (1988), Public and private sectors in higher education: A comparison of international patterns. Higher Education, 17(6), 699-711.
- Gomes, A.M., Robertson, S.L., Dale, R. (2012), The social condition of higher education: Globalisation and (beyond) regionalisation in Latin America. Globalisation, Societies and Education, 10(2), 221-245.
- ICFES. (2009), Saber Pro. Available from: http://www.icfes.gov.co/doc.
- ICFES. (2013), Resultados Agregados de Saber Pro en Los Módulos de Competencias Génericas. Available from: http://www.icfes.gov.co/resultados/component/docman/doc\_download/65-instructivo-base-de-datos-agregados-saber-pro-2012-tecnicos-y-tecnologicos?Itemid.
- Jamil, S. (2007), Autonomy from the state vs responsiveness to markets. Higher Education Policy, 20(3), 223-242.
- Longden, B., Bélanger, C. (2013), Universities: Public good or private profit. Journal of Higher Education Policy and Management, 35(5), 501-522.
- MEN. (2015), SPADIES. Available from: http://www.mineducacion.gov. co/sistemasdeinformacion/1735/w3-article-212299.html.
- Nota, L. (2015). Available from: http://www.lanota.com/index.php/ CONFIDENCIAS/Gran-informe-universidades-de-Colombia.html.
- Patrick, W.J., Stanley, E.C. (1998), Teaching and research quality indicators and the shaping of higher education. Research in Higher Education, 39(1), 19-41.
- Pedrosa, R.H.L., Amaral, E., Knobel, M. (2013), Assessing higher

education learning outcomes in Brazil. Higher Education Management and Policy, 24(2), 55-71.

Sackett, P.R., Nathan, R.K., Justin, J.A., Sara, R.C., Shonna, D.W. (2009), Does socioeconomic status explain the relationship between admissions tests and post-secondary academic performance? Psychological Bulletin, 135(1), 1-10.

Torres, C.A., Daniel, S. (2002), The political economy of higher education

in the era of neoliberal globalization: Latin America in comparative perspective. Higher Education, 43(4), 429-455.

- UNESCO. (2015), Data Centre. Available from: http://www.data.uis. unesco.org/Index.aspx?queryid=131.
- Williams, R., de Rassenfosse, G., Jensen, P., Marginson, S. (2013), The determinants of quality national higher education systems. Journal of Higher Education Policy and Management, 35(6), 599-611.