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### Falling Utilization Factor of Thermal Power Plants in India and Its Financial Impact

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#### **ABSTRACT**

Thermal power plants in India are operating under very low Utilization Factors. The average national Utilization Factor has come down to 53.37% in 2021-22 from 77.5% in 2009-2010. In the business-as-usual situation, it may further drop to 40% or below in next 3-4 years. There are many reasons behind such drop, including substantial addition of renewables in the grid. The situation is putting immense technical and financial pressure on thermal plants. The aim of this study is to find out how this situation is likely to impact Revenue and ROE of the thermal power plants, so that the developers, policymakers and regulators can deal with the situation appropriately. This is very important because, for safe and stable operation of the grid, coal-based generation is likely to play a very critical role in the foreseeable future. Until renewable energy and large-scale storage facilities are ready to takeover, both in scale and affordability, the coal-based generation cannot simply be wished away. In this paper, we explore the direct financial impact on the Revenue/Return on Equity (ROE) of thermal power plants under the falling PLF situation. We find that under the prevalent tariff regime, thermal power plants may see a reduction in Return on Equity (ROE) to the tune of the 26% if average Utilization Factor drops from a level of 90% to 35%.

Keywords: Thermal Power, Utilization Factor, Plant Load Factor, Return on Equity, Revenue, Flexibilization

JEL Classifications: Q40, Q41, Q42, Q43, Q48

#### 1. INTRODUCTION

Thermal power plants in India are operating under very low Utilization Factors. (*The Utilization Factor of thermal power plants is known more commonly as Plant Load Factor (PLF) hence we use the term PLF to denote Utilization Factor in this paper*). The national average PLF of thermal power plants was 77.5% in 2009-10 which has come down to 53.37% in 2021-22. This situation has arisen partly because of substantial injection of renewable energy in the grid. Renewable energy (which is predominantly supplied by Solar and Wind plants), is dependent on weather conditions and hence provides intermittent supply to the grid. Thermal power plants have to do the balancing act in the grid by increasing or reducing output depending on the availability of renewable energy. With more and more integration of renewables into the grid, thermal power will have to do more of such output adjustments, and the PLF of thermal

plants is expected to drop further (Financial Express, FE Burau (2019). Several studies and reports have indicated that in business-as-usual situation, the PLFs may drop to the levels of 40% as early in next 2-3 years. According to a KPMG report, PLFs of many thermal power plants might fall to 35-40%, in some time periods, if the capacity addition of 130 Giga-Watt (GW) of renewable energy happens by 2022. (KPMG, 2017). Such situation is going to put immense technical and financial pressure on the thermal power plants (Sengupta, D., The Economic Times, 2016) and (Alok K. T, 2021).

All key stakeholders including regulators, policy makers, power plant developers and lenders need to take notice of this situation. This is important because looking into the power demand trajectory of the country, availability of different types power generation resources, affordability of power and the technology maturity curve of renewable energy, the coal-based generation is likely

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to play a critical role in the foreseeable future for safe and stable operation of grid (ET, Energy World 2021) and (Joshi P, 2021). Under this backdrop, till we fully migrate to renewable energy, both renewable and coal-based generation should *not only coexist peacefully but both should also survive economically*.

However, the present era of coexistence of thermal and renewable is fraught with many challenges particularly for the thermal sector. Renewable energy, being environment friendly, has the special status of "*must run*." It means that the buying entities (Distribution Companies) are under obligation to give preferential buying treatment to renewable energy while purchasing their energy requirements. This obligation comes from a govt. policy called Renewable Purchase Obligation (RPO). As per the current regulations in India, 21% of the total energy purchased by a power distribution company will have to come from renewable sources by FY22 (Business Line, 2018). Thermal has no such protection. It has to dance to the tune of renewables and the grid demand. This is called flexible operation (flexibilization) of thermal power plants. Such flexible operation of thermal power plants supports the grid imbalances and provides much needed reliability and affordability; but it comes at a cost.

Ironically, most of the thermal power plants were not originally designed for such flexibilization. They were designed to cater to a stable base-load situation and were expected to run consistently at around 80-90% capacity level. They now have to frequently come down to low output levels of 50-55% or even lower. Obviously, such situation has technical and financial bearing on the thermal power plants. Apart from the capital costs involved in retrofitting the units with flexibilization capabilities, the situation affects the top line and bottom line of thermal power plants. In this paper we explore the direct financial impact of lower PLF on thermal power plants in terms of Revenue and Return on Investment (ROE).

#### 2. LITERATURE REVIEW

Many researchers have tried to model the costs involved in thermal power plants (Wu & Wang, 2018). Most works have concentrated on capital cost and variable cost of power generated. Most researches have focused on how the power tariff or cost of power is determined. Lot of work has also been done on the technical aspects and retrofits required in thermal power plants to make them flexible. There are also few research papers which have dwelled upon the costs arising out of load variations (flexibilization).

Kumar et al, (2015) have done cost modeling under the effect of PLF. They have brought out the impact of plant load factor (PLF) on O&M cost, Revenue and the Net Present Value (NPV), over the lifecycle of a plant. The study is done for coal-fired power plant of 210 MW subcritical units situated in India. They found that PLF has a direct bearing on earnings and hence on NPV. For the plant considered in the study, annual revenue has increased from INR 7537.3 Crores (US\$ 1011 Million) to INR 9915.2 Crores (US\$ 1330 Million), due to increase in the plant load from 168 to 221 MW.

Lew et al. (2013) show that flexibilization costs of thermal power plants include costs due to additional fuel requirements and increased O&M costs (caused by additional wear and tear of

machinery). In addition, they have done scenario analysis to assess the possible impact of increasing Variable Renewable Energy on scheduling and flexibilization costs of thermal plants, particularly with reference to the US Western Interconnection.

Venkataraman et al. (2013) have done cost benefit analysis of flexibilization retrofits. The cost-benefit analysis has been done using Plexos simulations. The changes in generation costs and revenues (i.e., the benefits), have been determined.

Kang et al. (2018) have studied what factors get affected due to flexibilization of the plants. They opine that coal-fired units are originally designed for baseload operations and may suffer great losses as their operation mode changes. They find that losses happen due to changes in O&M Cost, APC, Heat Rate and Forced Outage Rates etc.

Keatley et al. (2013), bring out how large thermal power units, that were originally designed to operate as base load stations, are forced to operate flexibly due to market conditions and the substantial addition of variable renewable energy sources and how this is causing faster equipment deterioration (due to the fatigue).

Van den Bergh et al. (2015), find that flexible operation of conventional thermal plants provides much needed operational agility in the grid. The authors cite a wide variety of cost-related implications of flexible operation available in literature.

Hermans et al. (2016), opine that cycling of thermal plants is increasing with an increase in unpredictable renewable energy sources (RES). However, such cyclic operation of thermal power comes at a cost. The costs mainly relate to additional fuel costs that can be easily determined and calculated.

We find that in spite of the lot of good work done in the arena of flexibilization, there is no major scholarly work where impact of falling PLF on the Revenue/ROE of thermal power plants has been studied under the regulatory tariff regime in the Indian context.

#### 3. FINANCIAL IMPACT OF FALLING PLF

When the thermal power plants run under low PLF, the financial impact occurs mainly because of the worsening of the efficiency parameters. Since the plants are designed to run at their best efficiency levels when they operate near full load (base load), lower loads result in worsening of the efficiency parameters (like, Heat Rate and Auxiliary Power Consumption (APC)). At lower loads, the plants thus consume more fuel per unit electricity generated, as compared to full load operations. Moreover, the plants lose "generation incentives" that they would have earned in monetary terms had they operated at high PLF. Accordingly, following are the components that we have considered in this paper for calculating cost implications of lower PLFs.

- a. Loss due to running of the plant at lower *Efficiency* (higher Heat Rate)
- b. Loss due to running the plant at higher *Auxiliary Power Consumptions* (APC)
- c. Loss due to loss of *Generation Incentive* payable to the thermal power producer had the Utilization Factor (PLF) been beyond 85%
- d. Startup Costs if the plant has to shutdown due to unsustainably low PLF.

We analyze here the impact of above factors on *three different* thermal power plant units of different capacities - (i) 660 MW (Supercritical), (ii) 800 MW (Supercritical) and (iii) 500 MW (Sub critical). These plants (Units) represent the most widely used units in India and also represent the most likely future capacity additions in the country.

(Main financial calculations are in Indian Rs (INR). But wherever financial figures are given in Indian Rupees (INR or Rs), equivalent US\$ has also been given in bracket or in another column or just below the INR figure. Exchange rate of 1 US\$ = INR 74.5, as prevailing as on 05.01.2022 has been taken for conversions. (https://in.tradingview.com/symbols/USDINR/).

# 4. BASE ASSUMPTIONS FOR FINANCIAL IMPACT CAUSED BY THE VARIATIONS IN CAPACITY UTILISATION (PLF)

Before calculating the financial impact, we need to create baseline data of tariff, revenue and ROE. Here we have used CERC (Central Electricity Regulatory Commission) Tariff Norms-2019-2024 (CERC, Electricity Tariff 2019-24) and operating data from thermal power plants to create the baseline. As explained above, we have considered three typical power plants that represent the most widely used units in India and also the most likely future capacity addition units in the country. The principles of calculation used here are replicable for other plants also (operating under regulatory regime). At the heart of our calculations is the premise that the Variable Cost of electricity that a power producer receives under regulated tariff through the Energy Charge Rate (ECR), should be

equal to the Actual Cost that it incurs to produce electricity. If the producer earns less through ECR than the expenditure it makes as Variable Cost, then it is not fully recovering its Variable Cost of producing electricity. This is where falling PLF becomes a matter of concern because it can bring the power plant to such a situation.

In the regulatory regime in India, the electricity tariff has two components - The Fixed Charges and the Variable Charges. The Fixed Charge elements - like producer's profit margins (Return on Equity), Interest on Loan, Interest on Working Capital, Depreciation, and Operation and Maintenance Cost are recoverable as Capacity Charges (Fixed Charges), if the power producer is "ready and capable of generating" and declares it capacity (DC) at high levels. The Fixed Charges thus get paid irrespective of actual PLF, provided the DC is above the threshold level of 85%. However, the Variable Charges and Generation Incentives do get affected by PLF. The power generator is paid Variable Charges based on regulator defined levels of efficiency parameters. The efficiency parameters (e.g. Heat Rate, Auxiliary Power Consumption (APC) and Sp Oil), so determined are called "Normative Values." If a power station runs at an efficiency level worse than the "Normative Values" it will end up spending more for generating one unit of electricity than it can recover through tariff. This happens because the Variable Charges that it can bill to customers must be as per "Normative Values" of efficiency parameters. This is a situation of negative *marginal contribution*. In case the plant runs with better efficiency levels than the Normative Values, it can make a gain, or a positive marginal contribution. However, in case of such gain, the producer has to share it in the ratio of 50-50%, i.e., only 50% of the gain is retained by the power producer, rest 50% is to be passed on to

Table 1: Base assumptions for calculation of tariff

| S. No. | Particulars                   | Plant 1          | Plant 2         | Plant 3         | Units/Remarks  |
|--------|-------------------------------|------------------|-----------------|-----------------|--|
| 1      | Plant Capacity                | 660              | 800             | 500             | MW   |
| 2      | Capital Cost (Rs Cr/MW)       | 4.9 (0.66)       | 6.1 (0.82)      | 5.1 (0.68)      | Rs Cr/Mw (US\$ Mn/MW)  |
| 3      | Debt Equity Ratio             | 70/30            | 70/30           | 70/30           | %, Ratio   |
| 4      | Equity                        | 0.3              | 0.3             | 0.3             | Times of Capital Cost  |
| 5      | Debt                          | 0.7              | 0.7             | 0.7             | Times of Capital Cost  |
| 6      | Return on Equity (RoE)        | 15.5             | 15.5            | 15.5            | %, as allowed in tariff  |
| 7      | Interest on loan              | 10               | 9               | 10              | %, Assumed as per market and as allowed in tariff                                      |
| 8      | Working Capital               | 472 (63.35)      | 595 (79.86)     | 312 (41.88)     | Rs Cr (US\$ Mn), Approximation<br>as per tariff and actual values of<br>typical plants |
| 9      | Interest on Working Capital   | 12               | 13              | 12              | %, Assumed as per market and as allowed in tariff                                      |
| 10     | Rate of Depreciation          | 0.0528           | 0.0528          | 0.0528          | %, as per stipulations of tariff   |
| 11     | O&M cost                      | 20.26 (0.027119) | 18.23 (0.02447) | 22.51 (0.03021) | Rs Lacs/MW (US\$ Mn/MW), as per tariff   |
| 12     | Plant load Factor             | 0.85             | 0.85            | 0.85            | %, Assumed   |
| 13     | Plant Availability Factor     | 0.85             | 0.85            | 0.85            | %, Assumed   |
| 14     | Specific Oil Consumption      | 0.5              | 0.5             | 0.5             | Ml/Kwhr  |
| 15     | Price of Oil                  | 51000 (684.56)   | 51000 (684.56)  | 51000 (684.56)  | Rs/KL, (US\$/KL), as per market  |
| 16     | Gross Calorific value of Oil  | 10700            | 10700           | 10700           | Kcal/Liter   |
| 17     | Station Heat Rate             | 2317             | 2271            | 2390            | Kcal/Kwhr, as per tariff   |
| 18     | Cost of Coal                  | 2300 (30.87)     | 2500 (33.56)    | 2200 (29.53)    | Rs/Ton (US \$/Ton), as per market  |
| 19     | APC                           | 6.25             | 6.25            | 6.25            | %, Assumed, as per tariff  |
| 20     | Plant Life                    | 25               | 25              | 25              | Years, as allowed in tariff  |
| 21     | Gross Calorific value of Coal | 3700             | 3800            | 3700            | Kcal/Kg, as per actual observed values   |

Base assumptions - Source -CERC Norms, CEA data and Motghare et al. - Generation Cost Calculation for 660 MW Thermal Power Plants

Table 2: Fixed cost calculations

| Fixed Cost Calculations Rs Cr (US \$)             |          |           |          |           |         |           |  |  |  |
|---|----------|-----------|----------|-----------|---------|-----------|--|--|--|
| Components  | Pla      | int 1     | Pla      | nnt 2     | Pla     | Plant 3   |  |  |  |
|   | (Rs Cr)  | (US\$ Mn) | (Rs Cr)  | (US\$ Mn) | (Rs Cr) | (US\$ Mn) |  |  |  |
| Capital Cost Rs Cr/US\$ Mn                        | 3234     | 434.1     | 4880     | 655.0     | 2550    | 342.3     |  |  |  |
| Equity Rs Cr/US\$ Mn                              | 970.2    | 130.2     | 1464     | 196.5     | 765     | 102.7     |  |  |  |
| Debt Rs Cr/US\$ Mn                                | 2263.8   | 303.9     | 3416     | 458.5     | 1785    | 239.6     |  |  |  |
| Return on Equity Rs Cr/US\$ Mn (a)                | 150.381  | 20.2      | 226.92   | 30.5      | 118.575 | 15.9      |  |  |  |
| Interest of Loan Rs Cr/US\$ Mn (b)                | 226.38   | 30.4      | 307.44   | 41.3      | 178.5   | 24.0      |  |  |  |
| Interest on Working Capital Rs Cr/US\$ Mn (c)     | 56.64    | 7.6       | 77.35    | 10.4      | 37.44   | 5.0       |  |  |  |
| Depreciation Rs Cr/US\$ Mn (d)                    | 170.7552 | 22.9      | 257.664  | 34.6      | 134.64  | 18.1      |  |  |  |
| O&M Cost Rs Cr/US\$ Mn (e)                        | 133.716  | 17.9      | 145.84   | 19.6      | 112.55  | 15.1      |  |  |  |
| Total Fixed Cost (a to e) Rs Cr/US\$ Mn           | 737.8722 | 99.0      | 1015.214 | 136.3     | 581.705 | 78.1      |  |  |  |
| Total Power Generation (Million Units) at 85% PLF | 4914.36  |           | 5956.8   |           | 3723    |           |  |  |  |
| Fixed Cost per Unit in Rs/Kwhr/US\$/Kwhr          | 1.5015   | 0.02015   | 1.7043   | 0.02276   | 1.5625  | 0.02097   |  |  |  |

Fixed Cost Calculation - Source -CERC Norms, CEA data, power plant data, and Motghare et al. - Generation Cost Calculation for 660 MW Thermal Power Plants

**Table 3: Variable Cost** 

| Variable Cost Calculations - Rs Cr (US \$)                |                    |                    |                    |  |  |  |  |  |
|---|--------------------|--------------------|--------------------|--|--|--|--|--|
| Components  | Plant 1            | Plant 2            | Plant 3            |  |  |  |  |  |
| Cost of Oil Consumption                                   | 0.0255             | 0.0255             | 0.0255 (0.0034228) |  |  |  |  |  |
| (Specific Oil x Cost of Oil) - Rs/Kwh (US\$/Kwh)          | (0.00034228)       | (0.00034228)       |                    |  |  |  |  |  |
| Heat Consumed from Oil (Kcal/Kwh)                         | 5                  | 5                  | 5                  |  |  |  |  |  |
| Heat Consumed from Coal (Kcal/Kwh)                        | 2312               | 2266               | 2385               |  |  |  |  |  |
| Specific Coal Consumption (Kg/Kwh)                        | 0.624864865        | 0.596315789        | 0.644594595        |  |  |  |  |  |
| Cost of Coal Consumption Rs/Kwh (US\$/Kwh)                | 1.437 (0.01928859) | 1.491 (0.02001342) | 1.418 (0.01903355) |  |  |  |  |  |
| Total Variable Cost per Unit Rs/Kwh (US\$/Kwh)            | 1.463 (0.01963341) | 1.516 (0.02035288) | 1.444 (0.01938255) |  |  |  |  |  |
| Total Variable Cost after deducting APC (Normative ECR as | 1.5602             | 1.6173             | 1.5398             |  |  |  |  |  |
| per Normative Heat Rate & APC), Rs/KWh (US\$/Kwh)         | (0.02094231)       | (0.02170872)       | (0.02066845)       |  |  |  |  |  |

Variable Cost Calculation - Source - CERC Norms, CEA data and Motghare et al. - Generation Cost Calculation for 660 MW Thermal Power Plants

**Table 4: Total costs** 

| Tariff         | Plant 1      | Plant 2      | Plant 3      |
|----------------|--------------|--------------|--------------|
| Fixed+Variable | 3.0617       | 3.3217       | 3.1023       |
| Cost (Rs/Kwh)  | (0.04109615) | (0.04458617) | (0.04164177) |

Total Cost Calculation - Source - CERC Norms, CEA data and Motghare et al. - Generation Cost Calculation for 660 MW Thermal Power Plants

Table 5a: Variations in heat rate

| V                | Variation in he at rate with load |         |         |                  |  |  |  |  |
|------------------|-----------------------------------|---------|---------|------------------|--|--|--|--|
| Avg% Heat Rate   | Plant 1                           | Plant 2 | Plant 3 | Avg% increase in |  |  |  |  |
| increase per% of |                                   |         |         | Heat Rate per%   |  |  |  |  |
| PLF Drop         |                                   |         |         | PLF drop         |  |  |  |  |
| Heat Rate at     | 2207                              | 2156    | 2256    | 0.17             |  |  |  |  |
| 100% MCR         |                                   |         |         |                  |  |  |  |  |
| (Load)           |                                   |         |         |                  |  |  |  |  |
| Heat Rate at 80% | 2230                              | 2179    | 2279    |                  |  |  |  |  |
| MCR (Load)       |                                   |         |         |                  |  |  |  |  |
| Heat Rate at 70% | 2295                              | 2244    | 2344    |                  |  |  |  |  |
| MCR (Load)       |                                   |         |         |                  |  |  |  |  |
| Heat Rate at 60% | 2361                              | 2310    | 2410    |                  |  |  |  |  |
| MCR (Load)       | 2.427                             | 2276    | 2.456   |                  |  |  |  |  |
| Heat Rate at 50% | 2427                              | 2376    | 2476    | 0.28             |  |  |  |  |
| MCR (Load)       |                                   |         |         |                  |  |  |  |  |
| Heat Rate at 30% | 2604                              | 2553    | 2653    |                  |  |  |  |  |
| MCR (Load)       |                                   |         |         |                  |  |  |  |  |

Table showing changes in Heat Rate in case PLF variations, Source - OEM curves and inputs from literature review, (Hasananto et al. 2021)

the customer. When the PLF gets too low, the power plants will actually operate in a *negative marginal contribution zone* because efficiency parameters worsen badly due to the lower PLF. In

**Table 5b: Variations in APC** 

| ,                | Variation in APC with L | oad                  |
|------------------|-------------------------|----------------------|
| 5% Change in PLF |                         | 0.2% increase in APC |

Table showing changes in APC in case of PLF variations, Source - OEM curves and inputs from literature review

Table 6a: No of reserve shutdowns

| Number of reserve shutdowns |         |         |         |  |  |  |  |  |
|-----------------------------|---------|---------|---------|--|--|--|--|--|
| PLF%                        | Plant 1 | Plant 2 | Plant 3 |  |  |  |  |  |
| 50                          | 4       | 4       | 4       |  |  |  |  |  |
| 45                          | 6       | 6       | 6       |  |  |  |  |  |
| 40                          | 8       | 8       | 8       |  |  |  |  |  |
| 35                          | 9       | 9       | 9       |  |  |  |  |  |
| 30                          | 10      | 10      | 10      |  |  |  |  |  |
| 25                          | 12      | 12      | 12      |  |  |  |  |  |

Table showing Reserve Shutdowns. Source- Data from operating power plants and inputs from literature review

present operating conditions of low PLF in India, seldom does a plant make a positive marginal contribution. Many are operating under negative marginal contribution. Faced with such situation, at the representation of power producers, the regulator has provided some margins (allowance) in the efficiency parameters, if a plant has to operate at lower loads caused by grid conditions. However, our calculations show that such margins may not be inadequate because the plants are facing lower and lower PLFs and higher and higher Reserve Shut Downs. Moreover, there is also loss of Generation Incentive to the producer if PLF goes down. (The Generation Incentive is provided in tariff to reward power producers if they are able to run their plants at high Plant

Load Factors (PLF) i.e., >85%). Based on these premises, we state the base assumptions for determining the tariff of three different types of sample thermal power units in Table 1.

Table 6b: Oil consumption in start up

| 5                    | Start up fuel costs |         |         |  |  |  |
|----------------------|---------------------|---------|---------|--|--|--|
|                      | Plant 1             | Plant 2 | Plant 3 |  |  |  |
| Oil Consumption (KL) | 200                 | 300     | 150     |  |  |  |

Table showing Oil Consumption. Source- Data taken from the operating power plants and inputs from literature review

Based on our assumptions, we determine the tariffs (Fixed Cost, Variable Cost and Total Cost) of the three different sample pants in the tables (Tables 2-4).

#### **Cost of Start-ups-Reserve Shutdowns**

When the requisition of power from a thermal power station is so low that the plant cannot remain stable at such load (currently, this level is fixed by the regulator at 55% of full load capacity), the plant might be ordered by grid operator to shut down till demand picks up. Such a situation is called Reserve Shutdown

Table 7a: Plant-1 (660 MW-Supercritical)

| Table             | 7a: Pla | ant-1 (66                       | 0 MW-8    | Supercritical                              |  |   |   |   |  |
|-------------------|---------|---------------------------------|-----------|--|--|---|---|---|--|
|                   |         |                                 |           | Financial In                               | npact Due to low PLF-Pla   | ant -1-660 MW Unit (  | Per annum)  |   |  |
| S. No.            | PLF (%) | Heat<br>Rate<br>(Kcal/<br>Kwhr) | APC (%)   | Actual<br>Variable<br>Cost (VC)<br>Rs US\$ | Diff between Actual Variable Cost and Normative ECR (VC-Normative ECR) Rs US\$ | Marginal Profit//Loss (-) Assumptions- (i) only 80% of loss will be covered by Tariff if PLF goes below 55% (ii) Any additional gain will be shared in 50-50 ratio)-Rs Lacs US\$ Mn | Incentive Loss (Rate assumed @53 Piase/ KwHr (Avg of Peak and Off peak Hours) Rs Lacs US\$ Mn | Start-up Costs if Reserve Shutdown is required -Assumption- Only 80% cost will be covered by Tariff Rs Lacs US\$ Mn | Total Gain/<br>Loss for one<br>Unit Rs Lacs<br>US\$ Mn |
| 1                 | 100     | 2207                            | 5.50      | 1.437                                      | 0.123  | 3552  | 4596  |   | 8148   |
| 2                 | 95      | 2226                            | 5.75      | 0.0193<br>1.453<br>0.0195                  | 0.0016<br>0.107<br>0.0014  | 4.7672<br>2938<br>3.9442  | 0.6170<br>3064<br>0.4113  |   | 10.9369<br>6003<br>8.0573                              |
| 3                 | 90      | 2245                            | 6.00      | 1.469<br>0.0197                            | 0.0014<br>0.091<br>0.0012  | 2366<br>3.1763  | 1532<br>0.2057  |   | 3898<br>5.2328   |
| 4                 | 85      | 2264                            | 6.25      | 1.485<br>0.0199                            | 0.075<br>0.0010  | 1836<br>2.4643  |   |   | 1836<br>2.4643   |
| 5                 | 80      | 2283                            | 6.50      | 1.502<br>0.0202                            | 0.058<br>0.0008  | 1348<br>1.8094  |   |   | 1348<br>1.8094   |
| 6                 | 75      | 2302                            | 6.75      | 1.519<br>0.0204                            | 0.042<br>0.0006  | 903<br>1.2126   |   |   | 903<br>1.2126  |
| 7                 | 70      | 2322                            | 7.00      | 1.535<br>0.0206                            | 0.025<br>0.0003  | 503<br>0.6749   |   |   | 503<br>0.6749  |
| 8                 | 65      | 2342                            | 7.25      | 1.552<br>0.0208                            | 0.008<br>0.0001  | 147<br>0.1974   |   |   | 147<br>0.1974  |
| 9                 | 60      | 2362                            | 7.50      | 1.570<br>0.0211                            | -0.009 $-0.0001$   | 0 (Compensated by tariff)   |   |   | 0<br>0.0000  |
| 10                | 55      | 2395                            | 7.75      | 1.596<br>0.0214                            | -0.035<br>-0.0005  | 0 (Compensated by tariff)   |   |   | 0.0000   |
| 11                | 50      | 2428                            | 8.00      | 1.622<br>0.0218                            | -0.062 $-0.0008$   | -357<br>-0.4791   |   | -82<br>-0.1095  | -438<br>-0.5886  |
| 12                | 45      | 2462                            | 8.25      | 1.649<br>0.0221                            | -0.089 $-0.0012$   | -461<br>-0.6187   |   | -122<br>-0.1643   | -583<br>-0.7829  |
| 13                | 40      | 2497                            | 8.50      | 1.676<br>0.0225                            | -0.116<br>-0.0016  | -536<br>-0.7194   |   | -163<br>-0.2191   | -699<br>-0.9385  |
| 14                | 35      | 2532                            | 8.75      | 1.704<br>0.0229                            | -0.144<br>-0.0019  | -581<br>-0.7804   |   | -184<br>-0.2464   | -765<br>-1.0269  |
| 15                | 30      | 2567                            | 9.00      | 1.732<br>0.0232                            | -0.172<br>-0.0023  | -596<br>-0.8005   |   | -204<br>-0.2738   | -800<br>-1.0743  |
| 16                | 25      | 2603                            | 9.25      | 1.761<br>0.0236                            | -0.201<br>-0.0027  | -580<br>-0.7786   |   | -245<br>-0.3286   | -825<br>-1.1072  |
| Loss of<br>US\$ M |         | ues per anı                     | num if th |  | om 90% to 35% Rs Lacs  | 0.7700  |   | 0.5200  | 4663<br>6.2597   |
|                   |         | rofit if the                    | PLF dro   | ps from 90% t                              | o 35% as% of ROE   |   |   |   | 31%  |

Table showing Financial Impact of lower of PLF-(Marginal Contribution, Incentives and Startup Costs variation due to PLF)- 800 MW Plant-Source - Data from operating power plants, CERC tariff provisions, Grid Code, literature review and calculations done by this research

(RSD). In such a condition, the power producer is entitled to start-up costs (cost of oil). However, as in the case of other tariff margins, the relief provided in tariff does not fully compensate for the oil required to start up the power station because the shutdowns end up being more than permitted RSDs. Table 6a and b below depict the predicted number of Reserve Shutdowns and consequent start-up oil consumption caused due to lowering of PLF.

# 5. FINANCIAL IMPACT (ON REVENUE) DUE TO VARIATION IN CAPACITY UTILISATION (PLF)

The Financial Impact (on Revenue and ROE) of lower PLFs in case of the three different types of plants considered in our study has been shown in the tables 7a-c. Three components affecting

Table 7b: Plant-2 (800 MW-Supercritical)

|           |            |                                 |         |                                   |   | ow PLF-Plant -1-800 N  |   |   |   |
|-----------|------------|---------------------------------|---------|-----------------------------------|---|--|---|---|---|
| SI<br>No. | PLF<br>(%) | Heat<br>Rate<br>(Kcal/<br>Kwhr) | APC (%) | Actual Variable Cost (VC) Rs US\$ | Diff between Actual Variable Cost and Normative ECR | Marginal Profit//Loss (-) Assumptions- (i) only 80% of loss will be covered      | Incentive Loss (Rate assumed @53 Piase/ KwHr (Avg | Start-up Costs if Reserve Shutdown is required -Assumption- Only 80% cost will be | Total Gain/<br>Loss for one<br>Unit Rs Lac<br>US\$ Mn |
|           |            |                                 |         | OG                                | (VC-Normative<br>ECR) Rs US\$                       | by Tariff if PLF<br>goes below 55%<br>(ii) Any additional<br>gain will be shared | of Peak and Off peak Hours) Rs Lacs US\$ Mn       | covered by Tariff<br>Rs Lacs US\$ Mn  |   |
|           |            |                                 |         |                                   |   | in 50-50 ratio)-Rs<br>Lacs US\$ Mn   | IVIII   |   |   |
| 1         | 100        | 2156                            | 5.50    | 1.524                             | 0.093   | 3255   | 5571  |   | 8826  |
| 1         | 100        | 2130                            | 3.30    | 0.0205                            | 0.0012  | 4.3693   | 0.7478  |   | 11.8476   |
| 2         | 95         | 2174                            | 5.75    | 1.541<br>0.0207                   | 0.0012<br>0.076<br>0.0010                           | 2532<br>3.3986   | 3714<br>0.4986                                    |   | 6246<br>8.3841  |
| 3         | 90         | 2193                            | 6.00    | 1.558<br>0.0209                   | 0.059<br>0.0008                                     | 1861<br>2.4986   | 1857<br>0.2493                                    |   | 3719<br>4.9914  |
| 1         | 85         | 2211                            | 6.25    | 1.576<br>0.0211                   | 0.042<br>0.0006                                     | 1245<br>1.6708   |   |   | 1245<br>1.6708  |
| 5         | 80         | 2230                            | 6.50    | 1.593<br>0.0214                   | 0.024<br>0.0003                                     | 683<br>0.9163  |   |   | 683<br>0.9163   |
| 5         | 75         | 2249                            | 6.75    | 1.611<br>0.0216                   | 0.007<br>0.0001                                     | 176<br>0.2366  |   |   | 176<br>0.2366   |
| 7         | 70         | 2268                            | 7.00    | 1.629<br>0.0219                   | -0.011<br>-0.0001                                   | 0<br>(Compensated by<br>tariff)  |   |   | 0.0000  |
| 3         | 65         | 2288                            | 7.25    | 1.647<br>0.0221                   | -0.029 $-0.0004$                                    | 0 (Compensated by  |   |   | 0<br>0.0000   |
| )         | 60         | 2307                            | 7.50    | 1.665                             | -0.047  | tariff)  |   |   | 0   |
| 10        | 5.5        | 2220                            | 7.75    | 0.0223                            | -0.0006   | (Compensated by tariff)  |   |   | 0.0000  |
| 10        | 55         | 2339                            | 7.75    | 1.692<br>0.0227                   | -0.075<br>-0.0010                                   | (Compensated by tariff)  |   |   | 0.0000  |
| 11        | 50         | 2372                            | 8.00    | 1.720<br>0.0231                   | -0.103<br>-0.0014                                   | -722<br>-0.9694  |   | -122<br>-0.1643   | -845<br>-1.1337                                       |
| 12        | 45         | 2405                            | 8.25    | 1.749<br>0.0235                   | -0.132 $-0.0018$                                    | -830<br>-1.1138  |   | -184<br>-0.2464   | -1013<br>-1.3602                                      |
| 13        | 40         | 2439                            | 8.50    | 1.778<br>0.0239                   | -0.161<br>-0.0022                                   | -900<br>-1.2082  |   | -245<br>-0.3286   | -1145<br>-1.5368                                      |
| 14        | 35         | 2473                            | 8.75    | 1.807<br>0.0243                   | -0.190<br>-0.0026                                   | -932<br>-1.2513  |   | -275<br>-0.3697   | -1208<br>-1.6210                                      |
| 15        | 30         | 2508                            | 9.00    | 1.837<br>0.0247                   | -0.220<br>-0.0030                                   | -925<br>-1.2419  |   | -306<br>-0.4107   | -1231<br>-1.6526                                      |
| 16        | 25         | 2543                            | 9.25    | 1.868<br>0.0251                   | -0.251<br>-0.0034                                   | -878<br>-1.1784  |   | -367<br>-0.4929   | -1245<br>-1.6713                                      |
| US\$      | Mn         | •                               |         | the PLF dro                       | ps from 90% to 35%<br>0% to 35% as% of F            | 6 Rs Lacs  |   |   | 4926<br>6.6124<br>22%                                 |

Table showing Financial Impact of lower of PLF-(Marginal Contribution, Incentives and Startup Costs variation due to PLF)- 800 MW Plant- - Source - Data from operating power plants, CERC tariff provisions, Grid Code, literature review and calculations done by this research

Revenue and ROE tabulated here are-Difference between Actual Variable Cost and Normative Energy Charge Rate (ECR) due to reduced PLF (also referred to as Marginal Contribution), (i) Loss of Generation Incentive due to PLF below 85% and (ii) Start-up Costs if the unit has to go in Reserve Shut Down (RSD) due to very low PLF levels. It is pertinent to add here that regulator has provided some relaxation in tariff anticipating such losses. However, the relaxation given by regulator in Heat Rate and APC is anticipated to cover the losses only up to the PLF level of

55%. Below 55% level, Heat Rate deteriorates sharply and APC also increases. Such losses are not compensated by the tariff. In the case of a Reserve Shutdown, the cost of start-up oil is compensated only to the extent of 80% of the actual expenditure because RSDs are anticipated to be more than what is allowed by the tariff on per annum basis. These assumptions are based on tariff provisions and the actual experience of the units under consideration.

Table 7c: Plant-3 (500 MW- Subcritical)

|        |            |                                 |           | Financial                                  | Impact Due to lov  | v PLF-Plant -1-500 MW-  | Unit (Per annum)  |   |   |
|--------|------------|---------------------------------|-----------|--|--|---|---|---|---|
| S. No. | PLF<br>(%) | Heat<br>Rate<br>(Kcal/<br>Kwhr) | APC (%)   | Actual<br>Variable<br>Cost (VC)<br>Rs US\$ | Diff between Actual Variable Cost and Normative ECR (VC-Normative ECR) Rs US\$ | Marginal Profit//Loss (-) Assumptions- (i) only 80% of loss will be covered by Tariff if PLF goes below 55% (ii) Any additional gain will be shared in 50-50 ratio)-Rs Lacs US\$ Mn | Incentive Loss<br>(Rate assumed<br>@53 Piase/<br>KwHr (Avg of<br>Peak and Off<br>peak Hours) Rs<br>Lacs US\$ Mn | Start-up Costs if Reserve Shutdown is required -Assumption- Only 80% cost will be covered by Tariff Rs Lacs US\$ Mn | Total Gain/<br>Loss for<br>one Unit Rs<br>Lacs US\$<br>Mn |
| 1      | 100        | 2256                            | 5.75      | 1.447                                      | 0.093  | 2030  | 3482  | CS\$ WIII   | 5512  |
| 1      | 100        | 2230                            | 3.73      | 0.0194                                     | 0.0012   | 2.7252  | 0.4674  |   | 7.3991  |
| 2      | 95         | 2275                            | 6.00      | 1.463                                      | 0.077  | 1596  | 2321  |   | 3918  |
| _      | )3         | 2213                            | 0.00      | 0.0196                                     | 0.0010   | 2.1427  | 0.3116  |   | 5.2587  |
|        | 90         | 2295                            | 6.25      | 1.479                                      | 0.061  | 1194  | 1161  |   | 2354  |
|        | 90         | 2293                            | 0.23      | 0.0199                                     | 0.0001   | 1.6022  | 0.1558  |   | 3.1602  |
| 4      | 85         | 2314                            | 6.50      | 1.496                                      | 0.044  | 823   | 0.1556  |   | 823   |
| 7      | 65         | 2317                            | 0.50      | 0.0201                                     | 0.0006   | 1.1045  |   |   | 1.1045  |
| 5      | 80         | 2334                            | 6.75      | 1.512                                      | 0.028  | 484   |   |   | 484   |
| 3      | 80         | 2334                            | 0.73      | 0.0203                                     | 0.0004   | 0.6502  |   |   | 0.6502  |
| 6      | 75         | 2354                            | 7.00      | 1.529                                      | 0.011  | 179   |   |   | 179   |
| U      | 13         | 2334                            | 7.00      | 0.0205                                     | 0.0001   | 0.2404  |   |   | 0.2404  |
| 7      | 70         | 2374                            | 7.25      | 1.546                                      | -0.006   | 0.2404  |   |   | 0.2404  |
| /      | 70         | 23/4                            | 1.23      | 0.0208                                     | -0.0001  | (Compensated by tariff)   |   |   | 0.0000  |
| 8      | 65         | 2394                            | 7.50      | 1.563                                      | -0.023   | (Compensated by tarrit)   |   |   | 0.0000  |
| 0      | 03         | 2394                            | 7.30      | 0.0210                                     | -0.023 $-0.0003$   | (Compensated by tariff)   |   |   | 0.0000  |
| 9      | 60         | 2414                            | 7.75      | 1.580                                      | -0.041   | (Compensated by tarm)   |   |   | 0.0000  |
| 7      | 00         | 2414                            | 1.13      | 0.0212                                     | -0.0005  | (Compensated by tariff)   |   |   | 0.0000  |
| 10     | 55         | 2448                            | 8.00      | 1.607                                      | -0.067   | (Compensated by tariff)   |   |   | 0.0000  |
| 10     | 33         | 2440                            | 8.00      | 0.0216                                     | -0.0009  | (Compensated by tariff)   |   |   | 0.0000  |
| 11     | 50         | 2482                            | 8.25      | 1.633                                      | -0.093   | -408  |   | -61   | -470  |
| 11     | 30         | 2402                            | 0.23      | 0.0219                                     | -0.093<br>-0.0013  | -0.5483   |   | -0.0819   | -0.6305   |
|        |            |                                 |           | 0.0217                                     | 0.0013   | 0.5465  |   | 0.0017  | 0.0303  |
| 12     | 45         | 2517                            | 8.50      | 1.660                                      | -0.120   | -474  |   | -92   | -566  |
| 12     | 73         | 2317                            | 0.50      | 0.0223                                     | -0.0016  | -0.6366   |   | -0.1232   | -0.7598   |
| 13     | 40         | 2552                            | 8.75      | 1.688                                      | -0.148   | -518  |   | -122  | -640  |
| 13     | 40         | 2332                            | 0.75      | 0.0227                                     | -0.0020  | -0.6952   |   | -0.1643   | -0.8595   |
| 14     | 35         | 2588                            | 9.00      | 1.716                                      | -0.176   | -539  |   | -138  | -677  |
| 17     | 33         | 2300                            | 7.00      | 0.0230                                     | -0.0024  | -0.7235   |   | -0.1848   | -0.9083   |
| 15     | 30         | 2624                            | 9.25      | 1.744                                      | -0.204   | -537  |   | -153  | -690  |
| 13     | 50         | 202 <del>4</del>                | 1.43      | 0.0234                                     | -0.204<br>-0.0027  | -0.7205   |   | -0.2054   | -0.9259   |
| 16     | 25         | 2661                            | 9.50      | 1.773                                      | -0.0027<br>-0.233  | -0.7203<br>-511   |   | -0.2034<br>-184   | -0.9239<br>-694   |
| 10     | 23         | 2001                            | 9.50      | 0.0238                                     | -0.233<br>-0.0031  | -0.6856   |   | -0.2464   | -0.9320   |
| Locaci | Davias     | 1100 <b>n</b> or c              | num if    |  | -0.0031<br>s from 90% to 35%   |   |   | -0.2404   | 3031  |
| US\$ M |            | ues per an                      | nuni ii l | ne rur arops                               | 110H1 90% tO 33%   | NS Lacs   |   |   | 4.0685  |
|        |            | maft if the                     | DI E 4.   | and from 000                               | / to 250/ ag0/ afD   | )E  |   |   |   |
| Reduct | ion in P   | TOTH IT the                     | PLF di    | ops 110m 90%                               | % to 35% as% of R  | JE  |   |   | 26%   |

Table showing Financial Impact of lower of PLF-(Marginal Contribution, Incentives and Startup Costs variation due to PLF)- 500 MW Plant- - Source - Data from operating power plants, CERC tariff provisions, Grid Code, literature review and calculations done by this research

#### 6. CONCLUSION

The PLF of thermal power plants in India is going down due to changes in electricity market. This situation has substantial bearing on the financials of thermal power plants. In this paper, we have calculated the direct financial impact due to lowering down of PLF on three different types of power plant units (660 MW, 800 MW, 500 MW). The loss of Revenue and Return on Equity (ROE) occurring due to deterioration in performance parameters like Heat Rate, APC, Generation Incentives, and Startup Costs have been considered here. Calculations show that if PLF drops from 90% to 35%, it will result in reduced Revenues by Rs 4663 Lacs/US\$ 6.2597 Mn, Rs 4926 Lacs/US\$ 6.6124 Mn and Rs 3031 Lacs/US\$ 4.0685 Mn and reduced ROE by 31%, 22%, and 26% respectively for one unit of 660 MW, 800 MW and 500 MW respectively (on annual basis). Taking an average (of the three typical plants), the ROE will get impacted to the tune of about 26%, if PLF drops from 90% to 35%, Attention needs to be given to this aspect to keep the thermal power plants economically sustainable, because they are critical for survival of the grid in the foreseeable future.

One suggested way is that the services being provided by the thermal power plant through ramp up and ramp down (flexibilization), may be recognized as Ancillary Services. This will help thermal power to survive this special situation.

This research has the following limitations, all of which can be future areas of research.

- 1. This research has not studied the capital infusion required to make the thermal power plants worthy of flexibilization.
- 2. This research has not considered the long-term effect on power plant equipment health due to the cyclic ramp-up and ramp-down of loads and its financial consequences.
- This research has considered thermal power plants that operate under the regulated tariff mechanism. For plants operating in merchant mode, a separate study may be required.

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